

Letting Services

WHY D2 REAL ESTATE?

- One of the largest and most experienced teams of qualified surveyors in the Channel Islands
- Sole Agents on the most high profile office development in the Channel Islands
- Ability to provide national coverage through our alliance with BNP Paribas Real Estate
- Highly experienced and established team
- Extensive use of technology. D2 were the first company in the Channel Islands to use virtual tours for commercial property
- Offices in both Jersey and Guernsey
- Market experts and the first company to publish regular, comprehensive research reports on the local markets
- Established presence and use of all social media forums

GENERAL BACKGROUND

D2 Real Estate are a market leader in the Channel Islands for leasehold agency services with a team of 11 professionals based in Jersey and Guernsey.

D2 is the only practice in the Channel Islands to have full time qualified Chartered Surveyors based in both Islands. We also benefit from access to support from specialist teams under a formalised alliance agreement with BNP Paribas Real Estate.



ADVISING LANDLORDS

- Work with landlords to formulate bespoke marketing and leasing strategies to attract and retain the best quality tenants
- Market leader in all asset classes
- Excellent market knowledge
- Proactive marketing, using our website and appropriate social media forums, including virtual tours
- Negotiate to provide best commercial terms

CLIENTS INCLUDE

- Jersey Development Company
- Comprop
- The Channel Island Property Fund
- The Red Fund

ADVISING OCCUPIERS

- We work with occupiers to acquire, negotiate and dispose of property in all asset classes
- We work closely with our clients to understand their business needs
- Utilise our experience and market intelligence to help occupiers explore and evaluate opportunities

CLIENTS INCLUDE

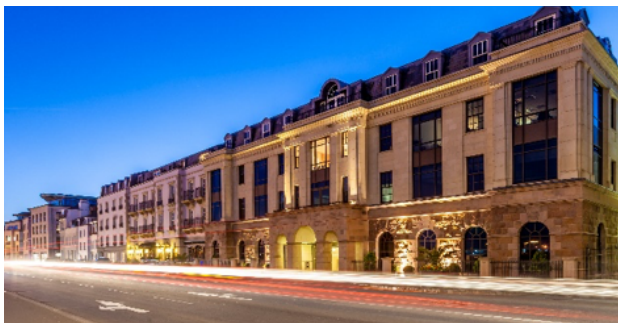
- JFSC
- Aztec
- BNP Paribas
- Bedells
- Government of Jersey

TRACK RECORD

- The team at D2 Real Estate have a wealth of letting experience, with all members of the team having an intimate knowledge of their respective markets as well as excellent networks.
- D2's current client base varies from international corporate occupiers, to institutional investors, established funds to States-owned entities and individuals across all property asset classes. Experience including but not limited to, multi-let grade A offices, secondary offices, prime and secondary retail units and warehousing and light industrial premises.
- D2 Real Estate are instructed on some of the Channel Island's most important and high-profile schemes, including the International Finance Centre in Jersey and Royal Bank Place and Regency Court in Guernsey.

RECENT INSTRUCTIONS / COMPLETED DEALS:

- Sole Agent on Jersey's International Finance Centre (IFC)
- Letting of 97% of the space within the 2nd phase of IFC to date (IFC 5)
- Letting of 100% of the space within the 1st phase of IFC to date (IFC 1)
- Key advisor to the Red Fund on the Guernsey Business Park, the largest industrial development scheme in Guernsey
- Prelet 90% of The Le Gallais Building, Jersey
- Achieved the largest letting in Guernsey in 2019 (Valley House)
- Achieved the best retail rent in St Helier through the letting of 76 – 78 King Street to Superdrug
- Sole Agents on the Horizon development in Jersey
- Joint Sole agents on the Letting of Royal Bank Place and Regency Court in Guernsey.



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