

# Letting Services



## WHY D2 REAL ESTATE?

- One of the largest and most experienced teams of qualified surveyors in The Channel Islands
- Sole Agents on the most high profile office development in The Channel Islands
- Ability to provide national coverage through our alliance with BNP Paribas Real Estate
- Highly experienced and established team
- Extensive use of technology. D2 were the first company in The Channel Islands to use virtual tours for commercial property
- Offices in both Jersey and Guernsey
- Market experts and the first company to publish regular, comprehensive research reports on the local markets
- Established presence and use of all social media forums

## GENERAL BACKGROUND

D2 Real Estate are a market leader in The Channel Islands for leasehold agency services with a team of 14 professionals based in Jersey and Guernsey.

We also benefit from access to support from specialist teams under a formalised alliance agreement with BNP Paribas Real Estate.

## ADVISING LANDLORDS

- Work with landlords to formulate bespoke marketing and leasing strategies to attract and retain the best quality tenants
- Market leader in all asset classes
- Excellent market knowledge
- Proactive marketing, using our website and appropriate social media forums, including virtual tours
- Negotiate to provide best commercial terms

## CLIENTS INCLUDE

- Jersey Development Company
- Comprop
- The Channel Island Property Fund
- The Red Fund



## ADVISING OCCUPIERS

- We work with occupiers to acquire, negotiate and dispose of property in all asset classes
- We work closely with our clients to understand their business needs
- Utilise our experience and market intelligence to help occupiers explore and evaluate opportunities

## CLIENTS INCLUDE

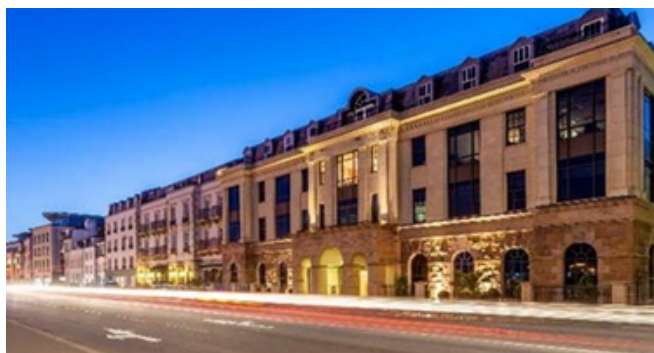
- JFSC
- Aztec
- BNP Paribas
- Bedells
- Government of Jersey

## TRACK RECORD

- The team at D2 Real Estate have a wealth of letting experience, with all members of the team having an intimate knowledge of their respective markets as well as excellent networks.
- D2's current client base varies from international corporate occupiers, to institutional investors, established funds to States-owned entities and individuals across all property asset classes. Experience including but not limited to, multi-let grade A offices, secondary offices, prime and secondary retail units and warehousing and light industrial premises.
- D2 Real Estate are instructed on some of The Channel Islands most important and high-profile schemes, including the International Finance Centre in Jersey and Royal Bank Place and Regency Court in Guernsey.

## RECENT INSTRUCTIONS/ COMPLETED DETAILS:

- Sole Agent on Jersey's International Finance Centre (IFC)
- Letting of 97% of the space within the 2nd phase of IFC to date (IFC 5)
- Letting of 100% of the space within the 1st phase of IFC to date (IFC 1)
- Key advisor to the Red Fund on the Guernsey Business Park, the largest industrial development scheme in Guernsey
- Prelet 90% of The Le Gallais Building, Jersey
- Achieved the largest letting in Guernsey in 2019 (Valley House)
- Achieved the best retail rent in St Helier through the letting of 76 – 78 King Street to Superdrug
- Sole Agents on the Horizon development in Jersey
- Joint Sole agents on the Letting of Royal Bank Place and Regency Court in Guernsey.



## CONTACTS



**Evan Whitson**

Senior Surveyor

evan.whitson@d2re.co.uk

+44 1534 716233



**Alex Titheridge**

Director

alex.titheridge@d2re.co.uk

+44 1481 723375



**Chris Daniels**

Director

chris.daniels@d2re.co.uk

+44 1534 716231



**Phil Dawes**

Managing Director

phil.dawes@d2re.co.uk

+44 1534 716230

### JERSEY

T +44(0) 1534 629001

E info@d2re.co.uk

4th Floor, Conway House, 7-9 Conway Street,  
St Helier, Jersey, JE2 3NT

### GUERNSEY

T +44(0) 1481723375

E info@d2re.co.uk

Suite1, Carinthia House,  
The Grange, St Peter Port, Guernsey, GY1 2NU